

*For immediate release*

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## SCADA International wins contract with Siemens Gamesa

Over the next two years, SCADA International will produce server solutions, both on- and offshore, for 10 GW of wind turbine projects for Siemens Gamesa. The 100-plus solutions will be developed based on SCADA International's lean concept.

*SILKEBORG, DENMARK, April 20th, 2020* — With COVID-19 dominating business concerns and causing turbulence in the Danish business community, SCADA International is pleased to announce a strong tailwind. The company, which is known for the solutions it supplies to the wind turbine industry and other sectors, has just landed a two-year contract with Siemens Gamesa Renewable Energy to develop servers and associated facilities for onshore and offshore wind projects.

The contract covers more than 100 server solutions each year, for wind projects whose total capacity surpasses 10 GW. These projects will be developed using elements of the Lean SCADA concept, in which SCADA International takes responsibility for developing every aspect of the client-bespoke solutions. By managing the process through every stage of the value chain, from development and testing to configuration and installation, SCADA International will ensure that the process is as simple and lean as possible.

"We already collaborate closely with Siemens Gamesa," says Thomas Bagger, CEO of SCADA International. "The fact that one of the world's leading wind turbine manufacturers wants to extend our collaboration with a two-year contract is a great acknowledgment of the value of our offerings. It's a stamp of approval for SCADA International, especially since our solutions are in a business-critical area of the renewable energy sector."

### Close collaboration through a client hub

A crucial part of the contract is the development of a client hub at SCADA International. The contract thus covers not only the production of servers, but also a set of facilities that the company will make available to Siemens Gamesa. Besides remote testing facilities, they also include specially equipped facilities for on-site client testing and wind turbine simulations.

"Testing is critical to the process," explains Christian Daather, Client Director at SCADA International. "Once a server solution has been installed at a wind farm, it's costly and difficult to correct any issues that come up. With the client hub, it'll be possible to test specs and functionalities remotely. And Siemens Gamesa can also invite their customers to the hub to demonstrate solutions, and together they can test and configure a given project."

By taking responsibility for the entire development process and offering a customer-oriented demonstration facility, SCADA International will operate as a one-stop supplier of SCADA solutions that can be tailored to any project's particular specs and requirements.

“Production at our factory in Aulum is dedicated solely to Siemens Gamesa,” Daather notes. “That gives them access to a production facility where we can customize and thoroughly test solutions to satisfy their needs. This close collaboration allows us to utilize our full capacity better – and at the same time, ensure that the client achieves quicker lead times and a lower levelized cost of energy (LCOE). In this way, the collaboration will provide both parties with tremendous advantages.”

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### **About SCADA International**

SCADA International uses its unparalleled SCADA expertise to empower the renewable energy sector. Our highly skilled specialists support the full SCADA value chain, and we are a trusted partner at every stage from inspection and design to hardware production and installation to surveillance and maintenance. Our intelligent solutions make reliable data from varied sources available in real time to clients around the world. We strive to reduce complexity and provide our clients with solutions that optimize their performance and competitiveness.

Headquartered in Denmark, SCADA International employs close to 100 wind energy and SCADA specialists at offices in Germany, Poland, Ukraine, the United Kingdom and the United States. The company is certified in accordance with ISO 9001, ISO 14001 and OHSAS 18001.

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### **Press enquiries**

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